

International Loans & Guarantees

CAPITAL REQUEST APPLICATION

Very Important: Fill in each space below applicable to your proposal, supplying full details. Please print or type. The information you provide will give us a complete prospectus of your real estate and financial need. It will help us help you. It is therefore critical that this preliminary information be accurate and complete. Answer "no" or "not applicable" where appropriate. **DO NOT LEAVE ANY QUESTION BLANK.** Please keep all the information on this form. Avoid any attached supplementary explanation or sheets of paper. All statements should be made in English, and currencies expressed in U.S. dollars.

A. Borrower's Data Date of this Application: _____

Name of Principal _____

Company Present Proposal None _____

Street _____

City, State, Zip, Country _____

Business Phone: (____) _____ Resident Phone (____) _____

B. Programs(s) applied For:

<input type="checkbox"/> Financial Guarantees	<input type="checkbox"/> Bank Standby Letter of Credit
<input type="checkbox"/> Government Agency Guarantee	<input type="checkbox"/> Political Risks-Only Coverage
<input type="checkbox"/> Bank Letter of Credit	<input type="checkbox"/> Insurance Guarantees
<input type="checkbox"/> Comprehensive Coverage	<input type="checkbox"/> Direct Loans Participating Financing
<input type="checkbox"/> Other _____	

Specify Currency: U.S. Dollars Swiss Francs German Marks
 Japanese Yen British Sterling Other (*specify*) _____

Nature of Business: Manufacturing Wholesaler Retailer Service Distributor
 Other (*specify*) _____

C. Identification of Borrower:

Private (non)-government Government (Specify Agency _____)

Business Entity: Proprietorship Corporation Partnership : General Ltd. LLC

State of Residency or Formation (*of Corporation or partnership*) _____

Nature of Business: Check Manufacturing Wholesale Retailer Service Distributor
 Other (*specify*) _____

Date Organized _____ Start-Up Date _____ Number of Employees _____

Company is: Independent A Subsidiary of _____

Initial Capitalization of the Business:

<input type="checkbox"/> \$0-\$50,000	Source _____
<input type="checkbox"/> \$50,000-\$100,000	Source _____
<input type="checkbox"/> \$100,000-\$150,000	Source _____
<input type="checkbox"/> Over \$150,000	Source _____

Banking Relationship _____	Branch _____
Bank Contact _____	Telephone (____) _____
Attorney's Name _____	Telephone (____) _____
Accountant's Name _____	Telephone (____) _____

D. A brief description of the business, its product and/or services: _____

E. A brief summary of your business background, experience, or education in this field: _____

F. Has this firm reorganized, renamed, acquired, etc.? Yes No
 Explain: _____

G. How much CASH do you have in your bank accounts (personal or business) as of this date? _____
 How much CASH do you plan to contribute to this project? \$ _____
 Sources of this CASH: Savings Investments Gift Other (specify) _____

H. Is your firm registered with any of the world-known international reporting agencies (such as Dunn & Bradstreet)? Yes No
 If yes, list two with names, addresses, and phone numbers.

I. Do you or your business have any previous borrowing experience with any U.S. institutions?
 No Yes Name of institution: _____ Phone (____) _____
 Address _____
 Amount of Loan \$ _____ Date of Transaction _____

J. Trade References: List 3 with their addresses and phone numbers:
 1. _____
 2. _____
 3. _____

K. Ownership Data: List below all officers, directors, partners, owners, co-owners, and all stockholders with 20% or more stock:

Name	Title	% of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____

L. Affiliates: List below all business concerns in which the applicant company or any of the individuals listed in the "ownership" Sections above have any ownership.

Company Name	Applicant Company /Individual	% of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____

M. Transaction Information

Guaranteed/Financing Required for Total Project:

Raw material purchase	\$ _____
New plant or building construction	\$ _____
Acquisition of all or part of existing business	\$ _____
Purchase of equipment, goods, or services	\$ _____
Comprehensive projects, e.g. power plant, irrigation system, etc. (specify: _____)	\$ _____
Working Capital (including accounts payable)	\$ _____
Building expansion or repair	\$ _____
Acquisition of real state	\$ _____
Pay off bank loans	\$ _____
Other debt payment	\$ _____
All others (Specify: _____)	\$ _____
Total Loan Request:	\$ _____
Total Amount of Self-Investment Funds (if any):	\$ _____
Percentage Guarantee Request (100%, 90%, 80%, etc.)	_____ %

N. Collateral to be pledged (if any)

Description and location	Value	Loan Balance
_____	\$ _____	\$ _____
_____	\$ _____	\$ _____

- O. Explain plan of repayment, steps be taken to minimize risk of loan, term of loan commitment.
List other collateral if offered _____
-
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Financial Information

- P. A 3 year operating history (for existing businesses only)

Financial	Actual	Actual	Actual
History	20____	20____	20____
Revenues	\$ _____	\$ _____	\$ _____
Net Income/Loss	\$ _____	\$ _____	\$ _____
Assets	\$ _____	\$ _____	\$ _____
Liabilities	\$ _____	\$ _____	\$ _____
Net Worth	\$ _____	\$ _____	\$ _____

- Q. A Brief financial projection (next 3 years, for all businesses)

Financial	Actual	Actual	Actual
Projection	20____	20____	20____
Revenues	\$ _____	\$ _____	\$ _____
Net Income/Loss	\$ _____	\$ _____	\$ _____
Total Assets	\$ _____	\$ _____	\$ _____
Total Liabilities	\$ _____	\$ _____	\$ _____
Net Worth	\$ _____	\$ _____	\$ _____

General Information

1. I am looking for funding for my client.
2. I am looking for funding for own project.
3. Approximately how long have you been looking for this funding ? _____ Years _____ Months
4. Approximately how many brokers or consultants have you engaged for this project (*check or circle*)
 None 1 2 3 4 5 6 7 8 9 10 other _____
5. Do you presently engage a broker or consultant? yes No
6. Have you received or paid any fees for the acquisition of this funding? How much (*if any*)
 Received \$ _____ Paid \$ _____
7. Do you operate as a broker/loan/ or mortgage consultant? Yes No
 If yes, how long? _____ Years _____ Months
8. Are you a U.S Citizen Yes No
9. Have you or any offices of your company ever been involved in Bankruptcy or insolvency proceedings?
 Yes No
10. Are you or your business a party to any pending lawsuits? Yes No
11. Are there any outstanding judgments against you? Yes No _____
12. Has this transaction been submitted to any other funder? Yes No _____

Brief Personal Financial Statement

Assets		Liabilities	
Checking Account	\$ _____	Personal Loans	\$ _____
Savings Account	\$ _____	Business Loans	\$ _____
Home, fair market value	\$ _____	Home Mortgage	\$ _____
Listed Stocks & Bonds	\$ _____	Other Mortgages	\$ _____
Auto	\$ _____	Other Obligations	\$ _____
Other real estate, fair market value (Specify) _____			
	\$ _____		
Other Assets	\$ _____		
Total Assets	\$ _____	Total liabilities	\$ _____

Total Assets minus liabilities \$ _____ **Your Net Worth**

Sources of Income: <i>(Income you receive last year from salary, Investments, business real estate or other)</i>	Amount (monthly)	Amount (yearly)
_____	\$ _____	\$ _____
_____	\$ _____	\$ _____
Total amount:	\$ _____	\$ _____

I submit this application to you as a matter of relaying information to you to help you evaluate the feasibility of helping me with my financial needs. To the best of my knowledge and belief, the information contained herein is true.

Name of Applicant _____
 Date _____ Signature _____
 SUBMITTED BY:
 Name of Associate _____ Date of Submittal _____
 ID/Code Number _____ Phone (____) _____
 Address _____
 City _____